

JST Grow— Software that Grows with Your Practice

That's what Harvey Moore was looking for back in 2001. Using an "off the shelf" product purchased in 1999, he realized it wasn't going to get them where they needed to go. "As clients got more sophisticated, we realized we needed a more sophisticated product." Upon shopping around, he "saw the best value in the CollectMax program".

Harvey took advantage of the JST rental program for starters. The rental program gave his firm the ability to "try before you buy" to make sure the program was the best fit for his firm. He also appreciated that his CollectMax license was not structured based upon the number of open claims in his system. As he looked to the future, he did not want to pay more to his software provider simply because he had more files.

As his firm has grown, Harvey has taken advantage of many of the advanced capabilities of his software. "JST probably saves me 20 employees a month with all of the features you have. The bar coding, the batch scanning, the interface with Experian, we don't have to run report after report after report. It's not just a collection program, it's a hub that allows me to go out and deal with other vendors and other processes."

Talk about growth. Since 2008, Harvey's firm has grown from a 22 person firm with one lawyer to a 70 person firm with 8 lawyers. Collections have increased by 500%. CollectMax has been there from the beginning.

CollectMax™ from JST.

Simply the right choice for legal collections software.

