

JST Connect—Maximize Connections

In 2003, when the law firm of Hunt & Henriques realized they were outgrowing their proprietary system, they started looking around for collection software. They saw a former JST ad in an industry publication depicting a “drowning” man. They instantly made a connection and called JST.

Chris Henriques, Vice President of Operations for the firm of Hunt & Henriques in San Jose, CA, recalls “We certainly saw the need for more interfaces and it was very difficult to keep up with client demands at that point. So as we grew, we realized that we couldn’t keep up. It wasn’t cost effective for us...” Hunt & Henriques grew their practice to expand to three locations with about 150 employees in the eight years they have been using CollectMax.

Hunt & Henriques has utilized many different client interfaces. Chris elaborates that “one of the most flexible interfaces is the YGC interface. It allows flexibility between multiple clients with the same interface...” He adds that “another thing that is great about the YGC and NCO interfaces is the ability to pass multiple codes linked to one status. So if we want to do an acknowledgement, or do some type of code, and request documents at the same time we can do that with one step...”

Chris concludes, “...the product provides a good value...provides a lot of flexibility. It has met all of our client requirements. The service in terms of talking to you, you get what we are asking.”

Now that is definitely making a connection.

CollectMax™ from JST.
Simply the right choice for legal collections software.

